

**Greater Richmond's Greater Newspaper**  
**The Times-Dispatch**  
GREATEST WANT AND REAL ESTATE MEDIUM IN VIRGINIA, AND ONE OF THE BEST IN AMERICA.  
**Want Ad Rates**  
In effect Jan. 11, 1912.  
Daily, one cent per word when paid in advance. No ad. taken for less than ten words.  
One and one-half cents a word all classifications except Situations Wanted for Sunday. Situations Wanted, one cent a word. No ad. Sunday taken for less than fifteen cents.  
No ad. taken for less than twenty-five cents when placed in or charged at the counter.  
Phone orders not guaranteed.  
Classification not guaranteed after 6:30 p. m.  
For business contracts, send for the Want Ad. Man, phone Monroe 1.

**Lost and Found**  
**STRAYED FROM 312 CATHEDRAL**  
Place, one male blue and white setter, black ears. Liberal reward if returned.  
**A GOLD WATCH AND CHAIN, ON**  
ALLEN AVENUE, between Plaza and Main, Friday morning, lady's watch, chain, fob, and chain, all gold. Finder, please return to owner, J. B. W. L. HANCE, 119 Allen Avenue.  
**LOST, MEDICAL SIZED GOLD, WHITE,**  
with black spots, answering to name of "LUCY." Liberal reward if returned to 2015 Grove Avenue.  
**LOST, BETWEEN 311 W. FRANKLIN**  
and Seventh and Broad, one easy road, return to MODEL LAUNDRY, 311 W. Franklin Street.  
**LOST, BUNCH OF KEYS FRIDAY**  
night. Reward if returned to 609 North Sixth Street.  
**STRAYED FROM HOME FRIDAY,**  
December 28, one large, white poodle, black eyes, black on snout of body. Answers to name of "Toby." Tag card on collar when left home. Five dollar reward if returned to 125 Cary Street, phone Monroe 3080.  
**REWARD FOR INFORMATION OF**  
the whereabouts of J. R. RAY, who claimed his address as K. F. D. No. 4, Richmond, Va., six months ago. He is a white male, five feet tall, height about five feet, eyes blue, hair brown, thin, clean shaven, no mustache, no goatee. Claimed to be employed in a dairy. Address SECRETARY, 121 E. Broad Street, Richmond, Va.  
**LOST, A COLLIE DOG, WHITE, WITH**  
tan spots, answers to the name of "Tricky." Reward if returned to 1001 Floyd Avenue.

**Help Wanted, Male**  
**WANTED, COLORED MEN, PREPARE**  
to work in the coal mines. Good wages and benefits. Apply to the Coal Mines, 1001 Floyd Avenue.  
**MEN WANTED, AGE IS TO 35,**  
to prepare for firemen or brickmen on the waterfront. Good wages and benefits. Apply to the Coal Mines, 1001 Floyd Avenue.  
**MADE \$50,000 IN FIVE YEARS**  
with a small mail order business. Began with \$100. Send for free booklet. Tell how. HEACOCK, Lockport, N. Y.

**SALESMAN TO CALL ON THE MEDICAL**  
profession and represent old established trade. Good income guaranteed. Send for free booklet. Apply to Central Virginia, P. O. Box 122, Philadelphia.  
**TELEGRAPH, RAILROAD WORK**  
and typewriting taught under the best of conditions. Send for free booklet. Apply to the Telegraph, 392 East Broad Street.  
**AN INTELLIGENT PERSON MAY**  
earn \$100 a month by working for newspapers. No canvassing. Send for particulars. PRESS SINDICATE, Lockport, N. Y.

**YOUNG AND MIDDLE-AGED MEN**  
with positions in the United States government. Good school education sufficient. Particulars free as to salaries, dates and places of examination. Send for free booklet. Apply to the National Civil Service, 133 National Civil Service, Washington, D. C.  
**BOOKKEEPING, BANKING, ARITHMETIC**  
and commercial correspondence—all taught under the best of conditions. Send for free booklet. Apply to the Massey Business College, 302 East Broad Street.  
**WANTED, FOREMAN FOR OUR BINDER**  
factory, capable of doing finishing and binding work. Good wages and benefits. Apply to the Massey Business College, 302 East Broad Street.

**WANTED, YOUNG MEN TO LEARN**  
the automobile business. Position secured competent graduates. RICHMOND AUTO SCHOOL, 302 Graham Street.  
**YOU ARE WANTED FOR GOVERNMENT**  
work. \$30 month, send postal for list of positions open. FRANKLIN INSTITUTE, Dept. 375-L, Rochester, N. Y.  
**7,000 GOVERNMENT JOBS OPEN**  
Write for free list. FRANKLIN INSTITUTE, Dept. 375-L, Rochester, N. Y.

**TELEGRAPH OPERATORS ARE**  
in great demand. No work pay and splendid opportunities for advancement. Get particulars to-day. Massey Business College, 302 East Broad Street.  
**MAINE MANUFACTURING FACTORY**  
Must be able to keep No. 5 and No. 6 machines in good condition and give light to the board. Non-union town, \$24 per week. Applications by letter only, giving details of experience and where have been employed. HECORD, Harrisburg, Pa.  
**ADVERTISING SOLICITOR ACCUSED**  
to working in small towns. Good salary as to experience and where have been employed. HECORD, Harrisburg, Pa.

**Help Wanted, Male**  
**MANUFACTURER SELLING DIRECT**  
to retailers wants traveling man to carry stock of goods, dress goods, novelties. Liberal commission. THE LAKEWOOD MILLS, Box 101, Philadelphia, Pa.  
**KENTUCKY DISTILLERY WANTS**  
local representative for exclusive or add line to sell the saloon and drug trade for Kentucky whiskeys, adopted by the Kentucky Distillers' Association. Write for particulars. WOODLAND CO., Dept. 14, Columbia, Ky.

**SALESMEN WANTED TO EARN BIG**  
money on the side handling our excellent line of advertising fairs. Every merchant desiring to sell a desirable buyer. Liberal commission without expense. DEPARTMENT G. GEORGE, Newark, N. J.  
**BE A TRAVELING SALESMAN; EARN**  
\$100 a month. Write for particulars of our system. BROADSTREET SYSTEM, Rochester, N. Y.

**WANTED, AT K. A. SEWERS', CORNER**  
Canal and Belvidere, a good wood-turning work and good wages to right party.  
**DISTRIBUTORS WANTED IN SOUTH-**  
ern territory for Cadmus (Hall's) Spray, an efficient bug-killer, desodorizer, disinfectant, and washing fluid, furniture polish (all in one). Our experience in other fields makes us particularly well qualified for this combination. Demand created by canvassing crews, window displays, store and house demonstrations. Many of our agents have already secured territory. Some demand already exists in South. Selling season starts soon, continues till March. Plenty of profit and no expense. Agents wanted in all sections. Salaries, jobbers, retailers, consumers. Particulars of F. H. HALL, Distributor, 221 Cranston Street, Providence, R. I.

**CLOTHING SALESMAN—WE SELL**  
popular priced clothing to Southern States. We have a large traveling man with established connections in Arkansas and Oklahoma. Give all information. Demand letter. Answer quick. KING QUALITY, 526 Broadway, New York.  
**BE A DETECTIVE; EARN \$150 TO**  
\$200 monthly. Travel. Write Supt. LUDWIG, 1514 Scarrill Bldg., Kansas City, Mo.

**MEN, IF YOU WANT WORK, SELL**  
guaranteed hosiery to wearers; big salary on hands. No experience necessary. Address NATIONAL MILLS, 3038 Chestnut, Philadelphia.  
**I WILL START YOU EARNING \$3.00**  
a month. No capital. No experience. Selling mirrors, no capital. Free descriptive booklet, giving plans of operation. Address REDMOND, Dept. 314, Boston, Mass.

**HERE'S YOUR OPPORTUNITY TO**  
make \$200 monthly, spare time, no matter where you live; no canvassing; guarantee to show you how; free descriptive booklet. Address J. H. ROGERS, Dept. 8, Boston, Mass.  
**SALESMEN CALLING ON PAINTERS**  
to carry as side line "Blancet" paint. Liberal commission. Send for free booklet. TRETHER, 100 William Street, New York.  
**WHITE TENANT, CULTIVATE FIVE**  
acres of tobacco, 20 corn; my land, team, tools, and everything. Rent about \$100 a year. Even half. J. EDWIN BOWMAN, Randolph, Va.

**GERMANIA KNITTING WORKS WISH**  
a man from top notch salesmen in regard to handling goods. Send for free booklet. PATTERSON CIVIL SERVICE SCHOOL, Box 1136 Rochester, N. Y.  
**WANTED, A GOOD, RELIABLE**  
man to do farm work. R. H. WRIGHT, Dover, Va.  
**WANTED, JOB PRESSMAN AT ONCE.**  
Apply THE FRANKLIN PRESS CO., Petersburg, Va.

**\$100 MONTHLY EASILY MADE**  
selling one new vacuum cleaner, cheap. One on hand. Write for free booklet. Address LENOX VACUUM CLEANER CO., 162 N. Dearborn, Chicago.  
**GOVERNMENT RAILWAY MAIL**  
Department clerk, bookkeeper, or station agent. Positions everywhere soon. Get particulars from former United States Civil Service. Send for free booklet. PATTERSON CIVIL SERVICE SCHOOL, Box 1136 Rochester, N. Y.

**Situations Wanted, Male**  
**PHYSICIANS AND PATIENTS SUPPLIED**  
with undergraduate nurses and caretakers. Madison 555-L.  
**REGISTERED DRUGGIST DESIRES**  
position. No references given anywhere. D. 633, care Times-Dispatch.

**A COMPETENT DOUBLE-ENTRY**  
bookkeeper and office man desires position. Good references. Address C. 576, care Times-Dispatch.  
**WANTED, POSITION IN BANK, BY A**  
sober and industrious young man, capable of keeping double-entry books. Can furnish best references as to character and integrity; bond if necessary. A 477, care Times-Dispatch.

**YOUNG MAN WITH EXPERIENCE IN**  
draughting offices desires position with building contractor; best references. F 770, care Times-Dispatch.  
**MAN, WITH TEN YEARS' EXPERIENCE**  
in wholesale and retail trade, desires position with large firm. A 491, care Times-Dispatch.

**DENTIST (LICENSED, YOUNG MAN,**  
single) wants to locate in a good town or city in partnership with older dentist. Address 555, care Times-Dispatch.  
**YOUNG MAN WANTS WORK AT ONCE.**  
Any kind where there is good chance for advancement. Two years' experience. References. Address D. 651, care Times-Dispatch.

**POSITION WANTED BY A SOBER**  
and industrious young white man, not afraid of work, thoroughly experienced with all kinds of farm work and stock raising. Can handle any kind of machinery. Wishes to take a farm on shares or will work by the acre. J. C. L. R. C. D. No. 1, Box 10, Quinton, Va.  
**WANTED, POSITION WITH REAL ESTATE**  
firm by young man; college education; willing to do anything to succeed in the business. Address Box 402, Ashland, Va.

**YOUNG MAN, EXPERIENCED IN**  
electrical work, wants position at \$200 monthly. Excellent references. F 785, care Times-Dispatch.  
**POSITION WANTED BY A COLORED**  
man; willing to do most anything around house; good references. At No. 1129 North Second Street.

**YOUNG MAN, AGED EIGHTEEN, WITH**  
experience as shipping clerk, desires position with office of promotion; references. Address C 617, care Times-Dispatch.  
**A MAN WITH EIGHTEEN YEARS**  
experience in general store wants position as manager or salesman; a hard worker; can give best of references. Address Box 5, Scottsboro, Alabama county, Va.

**WANTED BY YOUNG MAN, POSITION**  
as bookkeeper or assistant; good references as to ability and habits. Address 430, care Times-Dispatch.  
**GENERAL OFFICE MAN, BY ONE**  
qualified for accounting, sales, purchase departments; experienced in managing clerical and sales forces. Address 1214, care Times-Dispatch.  
**A YOUNG MAN, 17 YEARS OF AGE,**  
wants a situation. Knows typewriting and stenography. Bring best references as to character. Address A 453, care Times-Dispatch.

**Situations Wanted, Female**  
**WANTED, POSITION BY A STENO-**  
grapher, with some experience in bookkeeping. D 677, care Times-Dispatch.  
**WANTED, CHECKER FOR KITCHEN,**  
ARD, class hotel. Apply to the STEVENSON, 217 East Leigh.

**COLORED WOMAN WISHES POSI-**  
tion as first-class cook, in private family. Apply at 217 East Leigh.  
**SERVANT WANTED FOR GENERAL**  
house work. 101 1-2 East Clay.  
**WANTED, SEVERAL LADY SOLICI-**  
tors. Apply Monday, 9 to 10 A. M., 12 N. Eighth Street.

**LADIES, MAKE SHIELDS AT HOME;**  
\$10 per 100. Work sent prepaid to address women. Particulars for stamp, enclosed. Address 1215-1215-1215, care Times-Dispatch.  
**COMPETENT WIDOW DESIRES POSI-**  
tion as manager of apartment house, or private home. Address 574, care Times-Dispatch.

**WANTED, A LADY FOR OUR CORSET**  
department; one who has had experience in fitting preferred. THAL-ER, 1215, Fifth and Broad.  
**WANTED, BY AN EXPERIENCED**  
stenographer, a position where salary rather than speed is the object. A lawyer's office preferred. A 492, care Times-Dispatch.

**STENOGRAPHER, SIX YEARS' EXPERIENCE,**  
desires position. Phone Madison 5550-52.  
**YOUNG LADY, BRIGHT AND ACTIVE**  
and experienced in office work, desires position. Address E 924, care Times-Dispatch.

**WANTED, POSITION WITH SOME**  
private branch exchange, by former telephone operator. Call Madison 441.  
**YOUNG LADY, STENOGRAPHER NOW**  
employed, desires to make change to thoroughly competent. C 571, care Times-Dispatch.

**THE VIRGINIA TEACHERS' BUREAU**  
supplies colleges, private and public schools with teachers of all grades. Teachers wanted. REV. R. L. LIN, Manager, Manchester, Richmond, Va.  
**Situations, professional**  
**WANTED, PUPILS TO COACH IN**  
public school branches. Address 215, care Times-Dispatch.

**EXPERIENCED PUBLIC SCHOOL**  
teacher will take pupils at home or pupils home. 209 Stuart Avenue.  
**A TRAINED NURSE DESIRES A POSI-**  
tion as companion; references exchanged. Address B 535, care Times-Dispatch.

**Solicitors and Salesmen**  
**SIDE LINE, POCKET SAMPLES; 10**  
minutes, \$10 commission; high-grade merchandise. No need apply. Address 1215-1215-1215, care Times-Dispatch.  
**WANTED, CAPABLE SALESMAN FOR**  
Virginia to begin work at once; permanent position for general mercantile trade. Liberal weekly advances made. Address 1215-1215-1215, care Times-Dispatch.

**CAPABLE SALESMAN TO COVER VIR-**  
ginia with staple line; high commission. 400 monthly advance and permanent position to right man. JESS H. SMITH CO., Detroit, Mich.  
**SALESMEN WANTED: HIGH-CLASS**  
position; 33 per cent commission. 1215-1215-1215, care Times-Dispatch.

**SALESMEN WANTED: NO EXPERI-**  
ence required. Earn good wages while learning. Hundreds of good positions now open, paying \$1,000 to \$2,000 a year. Write to-day for particulars. Address 1215-1215-1215, care Times-Dispatch.

**LAND SALESMEN WANTED IN AND**  
out of the country. Earn good wages. Property will bear investigation. Expenses of investigation paid. The prospective purchasers paid for the property. Address 1215-1215-1215, care Times-Dispatch.

**WANTED, SALESMAN OF ABILITY**  
to represent established business. Address 1215-1215-1215, care Times-Dispatch.  
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**Agents Wanted**  
**COMPETENT SALESMAN TO CALL ON**  
automobile owners with fast selling proposition. \$25 daily for hustler. Address 1215-1215-1215, care Times-Dispatch.

**MADE \$50,000 IN FIVE YEARS**  
with a small mail order business; began with \$100. Send for free booklet. Tell how. HEACOCK, Lockport, N. Y.

**YOU CAN MAKE \$1500 AS OUR GEN-**  
eral or local agent; household necessities; savings 80 per cent. Permanent business, exclusive territory; big profits; free sample. P. F. KIN, 75 Road Street, Newark, N. Y.

**PORTRAIT AGENTS; NO MIDDLE-**  
man; I receive all you pay for the picture. That's why you should expect better work from me. B. J. HETTINGER, Artist, 224 Harry Ave., Chicago.

**AGENTS MAKE BIG MONEY SELLING**  
our metallic letters for orn. windows, store fronts and glass signs. Any one can put them on. Samples furnished. Address 1215-1215-1215, care Times-Dispatch.

**MANUFACTURER OF NEW, EXCLUS-**  
ive linen and towel guaranteed hosiery; wants agent in every county. Permanent, exclusive territory; big profits; free sample. P. F. KIN, 75 Road Street, Newark, N. Y.

**MEN OR WOMEN, NEW GIGANTIC PRO-**  
position. Start you at once making \$25 to \$50 per week. Get particulars. Address 1215-1215-1215, care Times-Dispatch.

**AGENTS, AUTOMOBILE NECESSITY;**  
repairs punctures one minute; no cement; no patch; no jacks. LUGGAGE SPECIALTY CO., Waltham, Mass.

**Business Opportunities**  
**CAPITAL FURNISHED FOR MERITS**  
and on completed work. No work on commission. Incorporating and reorganization of corporations. Stocks and bonds. Minimum investment \$100.00. Prompt action on all issues. Corporations organized and financed. F. L. COOK CO., 75 Rockefeller Building, Cleveland, Ohio.

**WORK FOR YOURSELF, OPEN ACTI-**  
vity repair and supply shop. Small capital necessary. Write to-day. H. C. LOUIS BACCHER & CO. (35 years experience). Washington, D. C.

**"DEPENDABLE" PATENTS; THE**  
booklet just out; send for free copy. LOUIS BACCHER & CO. (35 years experience). Washington, D. C.

**THOSE SEEKING AN EXCEPTIONAL**  
investment will do well to look at the stock now being issued by R. L. Barnes Safe and Lock Co. Good as a first investment, but good now over twenty-five years old, practically has a monopoly of the trade in the South. More bank work in the South than practically any other company. Investment will have several large contracts on hand. Total value amounting to thousands of dollars. Highest of references given. For particulars, address R. L. THOMAS, 1215-1215-1215, care Times-Dispatch.

**EXCEPTIONAL INVESTMENT PRO-**  
position. CAPITAL IN EIGHTEEN MONTHS. OPPORTUNITY OF A LIFETIME. SMALL INVESTORS. C. 63, CARE TIMES-DISPATCH.

**Coal and Wood**  
**IF I HAD ALL THE TESTIMONIALS**  
of good housekeepers and the faces themselves about LON, they would make it interesting and worth while to read this week of new ideas. Dry oak and pine and the best and the slabs ever sold and coal and burn. LON & SONS, 1506 West Broad.

**Board Wanted**  
**A PARTY OF EIGHT DESIRE BOARD**  
and room centrally located, with particular accommodation. A 175, care Times-Dispatch.

**Flats for Rent**  
**HEATED FLAT, FURNISHED OR UN-**  
furnished, for housekeeping. 29 West 12th Street, Richmond, Va.